



## FPIITRADEUP: FlexPay II Trade-Up Program Distributor Instructions Encore Dispensers or FlexPay Retrofit Kits

This program is for Retailers purchasing new Encore 700 S **Dispensers or FlexPay Retrofit Kits**, featuring FlexPay IV or FlexPay 6, during the promotional period.

### Program Dates

This program is effective for Encore dispenser orders April 16, 2024, until June 28, 2024, or FlexPay Kit orders April 30, 2024 until June 28, 2024.

### Dispenser Program Details

- Retailers who purchase a new Encore 700S Dispenser can save up to \$2250 with the trade in of FlexPay II Parts (FCBs & Keypads).
  - Discount will be offered in the form of a credit once parts are received and inspected by GVR.
- This program can be combined with other promotions.

### Dispenser Ordering Instructions

Create and submit your order through the Sales Portal. Please enter the promotion code **FPIITRADEUP** in the configurator.

1. Distributor places order for new Encore 700 S dispensers using Promocode: **FPIITRADEUP** in configurator. To properly price your order, follow the standard instructions according to your standard deviation or MOC pricing.
2. The promocode will automatically discount a two-sided dispenser \$2500, or \$1250 for one-sided.
  - a. \$250 from each dispenser ordered with **FPIITRADEUP** is intended for the distributor.
3. The promocode will also add two each of the following Z-Parts per dispenser (or one of each for one-sided dispensers) to offset the discount.
  - a. Z-EU0-FPTUPG- FlexPayII FCB at \$500 each.
  - b. Z-EU0-FPTKPD- FlexPayII Keypads at \$750 each.
4. An RMA for the Core parts will be issued automatically within a week of new dispensers shipping and will include instructions detailing the return process.



5. At install, the ASC removes the FlexPay II FCBs and Keypads (Part Numbers: M11930K001 & M10661K001 or M10662K001) from the dispensers coming out of service and the distributor returns the core parts to GVR.
  - a. It is the responsibility of the distributor to secure the parts from the ASC and return to GVR. Credit will not be issued if parts aren't received.
6. Credit will be issued to the distributor in the amount of \$500 per FlexPay II FCB and \$750 per FlexPay II Keypad returned, (not to exceed the number of core parts on the order) within a week of receiving parts.

### Retrofit Kit Program Details

- Retailers who purchase a new FlexPay IV or FlexPay 6 (M1-15 or A2-09 Only) Retrofit Kit can save up to \$1000 with the trade in of FlexPay II Parts (FCBs & Keypads).
  - Discount will be offered in the form of a credit once parts are received and inspected by GVR.
- This program can be combined with other promotions.

### Retrofit Kit Ordering Instructions

Create and submit your order through the Sales Portal. Please enter the promotion code **FPIITRADEUP** in the configurator.

1. Distributor places order for new FlexPay IV or FlexPay 6 (M1-15 or A2-09 Only) Retrofit Kit using Promocode: **FPIITRADEUP** in configurator. To properly price your order, follow the standard instructions according to your standard deviation or MOC pricing.
2. The promocode will automatically discount a two-sided kit \$1250 (or \$625 for one-sided).
  - a. \$250 from each dispenser ordered with **FPIITRADEUP** is intended for the distributor.
3. The promo code will also add two each of the following Z-Parts per dispenser (or one of each for one-sided dispensers) to offset the discount.
  - a. Z-EK0-FPTUPG - FlexPay II FCB Upgrade at \$125 each.
  - b. Z-EK0-FPTKPD - FlexPay II Keypad Upgrade at \$500 each.
4. An RMA for the Core parts will be issued automatically within a week of new dispensers shipping and will include instructions detailing the return process.
5. At install, the ASC removes the FlexPay II FCBs and Keypads (Part Numbers: M11930K001 & M10661K001 or M10662K001) from the dispensers coming out of service and the distributor returns the core parts to GVR.
  - a. It is the responsibility of the distributor to secure the parts from the ASC and return to GVR. Credit will not be issued if parts aren't received.



6. Credit will be issued to the distributor in the amount of \$125 per FlexPay II FCB and \$500 per FlexPay II Keypad returned, (not to exceed the number of core parts on the order) within a week of receiving parts.